

<u>DB Name</u>	<u>Query</u>	<u>Hit Count</u>	<u>Set Name</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	112 and 117	32	<u>L18</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	((705/26)!.CCLS. ) or 705/27.ccls.	600	<u>L17</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	((705/26)!.CCLS. )	482	<u>L16</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	705/26.ccls	0	<u>L15</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	(group or cooperative or co-op or coop) adj shop\$	21	<u>L14</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	13 and (purchas\$ or buy\$ or bid or bidding or bids\$.ti.	126	<u>L13</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	(group\$ or collect\$ or coop or cooperative) adj (procur\$ or purchas\$ or buy\$ or order\$)	6096	<u>L12</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	(group\$ or collect\$ or coop or cooperative) adj (procur\$ or purchas\$ or buy\$ or order\$)	6058	<u>L11</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	(purchas\$ or buy\$).ti. and 14	12	<u>L10</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	17 not 18	46	<u>L9</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	17 and ((705/37)!.CCLS. )	40	<u>L8</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	16 and (bid or bids or bidding or auction\$)	86	<u>L7</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	14 and ((705/\$)!.CCLS.)	101	<u>L6</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	14 and ((705?/\$)!.CCLS.)	101	<u>L5</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	13 and (auction\$ or bid\$)	1382	<u>L4</u>
USPT,PGPB,JPAB,EPAB,DWPI,TDBD	(group\$ or collect\$ or multiple) near2 (procur\$ or purchas\$ or buy\$ or order\$)	28408	<u>L3</u>
DWPI,USPT,EPAB,JPAB,TDBD	(6112189 or 6035289 or 6014644).pn.	6	<u>L2</u>
USPT,JPAB,EPAB,DWPI,TDBD	((6023686 or 6151589 or 6112189 or 6085176 or 6058379 or 6044363 or 6035289 or 6035287 or 6026383 or 6014644).pn. )	19	<u>L1</u>

REVIEWED  
3/18/01

HELP ?

## COMMERCE ONE: Commerce One announces BuySite 5.0 to enable desktop commerce for large enterprises

M2 Presswire; Coventry; Apr 30, 1999;

Start Page: 1

### Abstract:

*Internet Electronic Commerce Expo (iEC), NY -- A cornerstone of its effort to deliver "Desktop Commerce" to the global marketplace, Commerce One, Inc. today unveiled Commerce One BuySite 5.0 Enterprise Edition for Global 1 000 corporations. Designed to drive maximum e-commerce participation within large enterprises, BuySite's unparalleled functionality, rapid deployability, affordable pricing and advanced marketplace intelligence enables businesses to drive maximum e-commerce participation for achieving superior ROI from their e-commerce investment.*

*"Businesses now have the ability to automate their purchasing processes faster and centralize all e-commerce services at one location for the end-user. This enables them to make strategic decisions about the quality and performance of their trading partners as well as their internal buying habits," said Chuck Donchess, vice president of marketing and business development, Commerce One. "BuySite delivers a comprehensive suite of commerce services direct to the desktop to ensure that the maximum number of employees will participate in e-commerce. By implementing Desktop Commerce through BuySite, purchasing managers and executives are empowered with a very robust, powerful tool to make strategic decisions that will further drive down costs and improve purchasing performance."*

*BuySite 5.0 Enterprise Edition delivers the most comprehensive suite of commerce services direct to the desktop to cover the entire purchasing cycle from requisition-to-**order**-to-payment. In combination with a simple, easy-to-use interface, BuySite's complete set of e-commerce services satisfies all users' needs and entices them to return back to the application for future e-commerce activities. This drives the e-commerce participation level within the enterprise to new levels leading to better control and leverage over the internal and external factors associated with their purchasing processes. In addition, BuySite provides direct connectivity to MarketSite.net, Commerce One's open **business to business** marketplace portal, enabling all employees to integrate seamlessly with suppliers and the flourishing Internet economy. BuySite's rapid deployability coupled with MarketSite.net significantly reduces the time needed for an enterprise to participate in the e-commerce explosion. As a result, more people will begin to buy and sell in a shorter period of time leading to increased value for all participants.*

### Full Text:

Copyright M2 Communications Ltd. Apr 30, 1999

M2 PRESSWIRE-30 April 1999-COMMERCE ONE: Commerce One announces BuySite 5.0 to enable desktop commerce for large enterprises (C)1994-99 M2 COMMUNICATIONS LTD

### \* Enhanced Buy Side Application Enables Strategic Purchasing and Unprecedented ROI

*Internet Electronic Commerce Expo (iEC), NY -- A cornerstone of its effort to deliver "Desktop Commerce" to the global marketplace, Commerce One, Inc. today unveiled Commerce One BuySite 5.0 Enterprise Edition for Global 1 000 corporations. Designed to drive maximum e-commerce participation within large enterprises, BuySite's unparalleled functionality, rapid deployability, affordable pricing and advanced marketplace intelligence enables businesses to drive maximum e-commerce participation for achieving superior ROI from their e-commerce investment.*

Today's announcement unveils numerous enhancements to the BuySite solution, as well as strategic relationships with several leading business partners, including:

\* Cognos, a leading business intelligence company, to provide Advanced Marketplace Intelligence for organizations to derive maximum value from their e-commerce system and enable strategic purchasing decisions;

\* Extensity, Inc., a leading developer of web-based enterprise applications, to provide integrated expense management capabilities for increased efficiency, control and tracking of corporate spending resulting in reduced costs.

"Businesses now have the ability to automate their purchasing processes faster and centralize all e-commerce services at one location for the end-user. This enables them to make strategic decisions about the quality and performance of their trading partners as well as their internal buying habits," said Chuck Donchess, vice president of marketing and business development, Commerce One. "BuySite delivers a comprehensive suite of commerce services direct to the desktop to ensure that the maximum number of employees will participate in e-commerce. By implementing Desktop Commerce through BuySite, purchasing managers and executives are empowered with a very robust, powerful tool to make strategic decisions that will further drive down costs and improve purchasing performance."

### Enabling "Desktop Commerce"

With this announcement, Commerce One is delivering Desktop Commerce to drive e-commerce services to the desktop of every user in the enterprise for all significant categories of indirect activity -- from goods and services through travel and entertainment and, with this announcement, expense management. Its primary value is derived from maximum participation in online trading: the rapid growth of buyer and seller participation leads to the online availability of more goods at lower prices that buyers can select, thereby enhancing the ROI that an enterprise can achieve.

BuySite 5.0 Enterprise Edition delivers the most comprehensive suite of commerce services direct to the desktop to cover the entire purchasing cycle from requisition-to-order-to-payment. In combination with a simple, easy-to-use interface, BuySite's complete set of e-commerce services satisfies all users' needs and entices them to return back to the application for future e-commerce activities. This drives the e-commerce participation level within the enterprise to new levels leading to better control and leverage over the internal and external factors associated with their purchasing processes. In addition, BuySite provides direct connectivity to MarketSite.net, Commerce One's open business to business marketplace portal, enabling all employees to integrate seamlessly with suppliers and the flourishing Internet economy. BuySite's rapid deployability coupled with MarketSite.net significantly reduces the time needed for an enterprise to participate in the e-commerce explosion. As a result, more people will begin to buy and sell in a shorter period of time leading to increased value for all participants.

### Comprehensive E-Commerce Solution

BuySite 5.0 Enterprise Edition provides buying organizations with a functionally rich solution that delivers more commerce services direct to the desktop than any other application on the market.

Key enhanced capabilities include:

-- Selection and Requisitioning of Goods and Services

\* Easy search and selection of goods and services from BuySite's multi-supplier catalogue using Microsoft SQL Server 7.0.

\* Booking and management of travel and entertainment via Sabre Business Travel Solutions, a hosted travel management solution integrated with BuySite 5.0.

\* Submittal and management of expense reports via Extensity Expense Reports, a partner solution integrated with BuySite 5.0.

\* Real-time connectivity to suppliers via MarketSite.net to tap directly into each vendor's inventory management system to ascertain product pricing and availability.

\* Favourites for bookmarking frequently ordered catalogue items and for creating personal and global requisition templates.

\* Attachments

\* Integrated tax and freight calculations via TaxWare and TanData partnerships respectively.

#### -- Approvals

\* BuySite's workflow system enables organizations to model their internal approval processes within BuySite for maximum control and leverage with key features such as multi-level approvals, delegation, and graphical workflow.

\* Open API capabilities enable corporations to integrate with existing workflow systems to leverage existing investments. Additionally, Commerce One and Keyfile announced today that KeyFlow would now be available as an additional option for customers who want to leverage the Microsoft Exchange infrastructure.

-- Tracking. Users can track the status of their packages enroute using MarketSite.net's integrated tracking service provided by TanData and UPS.

-- Receiving. BuySite users can receive goods and services directly at their desks and can record information about a supplier's performance for later review by purchasing managers and executives.

-- Payment. BuySite facilitates purchasing card reconciliation using American Express or GE Capital Financial to trigger automated payment.

#### Advanced Marketplace Intelligence Enables Strategic Purchasing

BuySite's advanced set of marketplace intelligence tools enables purchasing managers and business executives to analyse all marketplace factors affecting their e-commerce initiatives including supplier performance, corporate buying trends, and marketplace activity. Until now, other solutions on the market have delivered only basic reporting capabilities around internal buying statistics. This does not provide an accurate view of an organization's e-commerce activities and the impact of other trading partners on the business. With BuySite, businesses are provided with a complete picture of the e-commerce marketplace of which they are a part. This enables them to effectively "tune" the performance of their e-commerce activities, such as negotiating better supplier contracts and managing inventory levels more wisely, to further streamline purchasing and increase savings.

Critical enhancements include:

\* **Advanced Marketplace Intelligence.** Through a partnership with Cognos, BuySite captures, mines and analyses all marketplace data and presents it in an easy-to-understand manner that enables managers to make strategic decisions about their purchasing processes.

\* **Commerce Performance Indicators.** Through Cognos' robust set of OLAP tools, BuySite provides analysis of internal Buyer Commerce Performance Indicators (i.e., total dollar spend, on/off contact spend, yearly spend for forecasting purposes) as well as Supplier Commerce Performance Indicators (i.e., supplier performance, quality of service, contract analysis) to enable better management and decision-making regarding e-commerce initiatives.

"We are pleased to be working with Commerce One to deliver advanced business intelligence capabilities to the BuySite, Desktop Commerce Application, and believe our combined solutions will enable organizations to make better decisions," said Ted Jandl, vice president of North American partner channel sales. "As a leader in the business intelligence software market, we're excited to be the first vendor to partner with a leader like Commerce One to bring the power of business intelligence to the businesses that participate in online commerce."

### Rapid Deployability

Deploying a purchasing application quickly is key to being able to capture more spend, more quickly through the system, in turn enabling businesses to realize their ROI in a much shorter period of time. BuySite 5.0 can be deployed in an enterprise within weeks - not the traditional 12 month implementation time required by other enterprise purchasing applications.

BuySite can be deployed rapidly due to the following enhancements:

\* **Smart Forms.** Smart Forms takes a forms-based approach to easily extending and customizing BuySite 5.0 to fit into an enterprise's business processes.

\* **Commerce Connectors.** BuySite's ERP Commerce Connectors enable quick integration with existing business systems from ERP vendors including SAP, PeopleSoft, Oracle, Indus, and Informs. Additionally, Commerce One announced today that they have received certification for integration with PeopleSoft to speed implementations with the PeopleSoft Purchasing module.

\* **Rapid Connectivity to Suppliers via MarketSite.net.** When used in conjunction with Commerce One's open, business to business marketplace, MarketSite.net, BuySite provides customers with a real-time transactive channel to their suppliers along with standardized content from a multitude of suppliers. This preconfigured supplier channel along with prepackaged catalogue content significantly speeds the deployment of an e-commerce system from months down to weeks.

"We are amazed at how quickly we were able to deploy Commerce One BuySite," said Deb Kunkler, Idaho Power's manager of procurement. "In just eight weeks time we were up and running and transacting with our suppliers through the system."

### Pricing and Availability

Commerce One BuySite 5.0 Enterprise Edition is available immediately. Pricing ranges from \$500,000 to \$2.5 million.

### Note to editors:

In a separate release issued today, Commerce One also announced the availability of Commerce One BuySite 5.0 Hosted Edition, an extranet procurement application provided through third-party service providers, to provide BuySite's rich capabilities to small- and mid-sized businesses worldwide.

### About Commerce One

Commerce One is the leading provider of electronic commerce solutions that dynamically link buying and supplying organizations into real-time trading communities. The Commerce Chain Solution by Commerce One, comprised of Commerce One BuySite and Commerce One MarketSite, enables companies to significantly reduce operational costs and increase efficiency by automating the entire indirect goods and services supply chain. As a result, enterprise organizations are able to realize a strategic competitive advantage as well as a rapid return on investment. Commerce One is located in Walnut Creek, Calif. and can be reached by phone at (800) 308-3838 or (925) 941-6000 or via the Internet at <http://www.commerceone.com>.

CONTACT: Susan Dwyer, Commerce One Tel: +1 925 941 4386 e-mail: [susan.dwyer@commerceone.com](mailto:susan.dwyer@commerceone.com) Nicola Price, Write Image Tel: +44 (0)171 493 5400 e-mail: [nicky@write-image.co.uk](mailto:nicky@write-image.co.uk)

**\*M2 COMMUNICATIONS DISCLAIMS ALL LIABILITY FOR INFORMATION PROVIDED WITHIN M2 PRESSWIRE. DATA SUPPLIED BY NAMED PARTY/PARTIES.\***

---

Reproduced with permission of the copyright owner. Further reproduction or distribution is prohibited without permission.